



2005 ANNUAL CONFERENCE PROCEEDINGS

November 9 - 12, 2005

London Convention Centre

London, Ontario



Foundations you can build
a career and business on

The CITT thanks all Sponsors of the 2005 Annual Conference

A.A. Options Transport Consultants Inc.

Acklands-Grainger Inc.

Air Canada Cargo

All-Ontario Transport Ltd.

Athabasca University

AVW-TELAV Audio Visual Solutions

Bellville Rodair International

CP Ships

Canadian Pacific Logistics Solution

Canadian Transportation Education Foundation

Canadian Transportation & Logistics

Canpotex Ltd.

DHL Express (Canada) Ltd.

Erb Group of Companies

Grant MacEwan College

Halifax Port Authority

KS Pad & Print

Labatt Breweries of Canada

NOVA Chemicals (Canada) Ltd.

OCS Freight Services

Reimer Express Lines Ltd.

Ryder Canada

Sarnia Traffic Club

Southern Railway of British Columbia

Trinity Rail



Table of Contents

2005 Annual Conference Overview 4

The Sessions 5

Academic Award Winners 6

CITT-Certified Professionals 7

Quarter Century Club 10

Outgoing Members of the Board 10

2005-2006 Chair of the Board: Tony J. Sabino, CITT 11



2005 Annual Conference Overview



The 2005 CITT Annual Conference was held at the Convention Centre in London from November 9-12. The conference kicked off with an Opening Wine & Cheese Reception on Wednesday night.

Conference seminars began Thursday morning with a special session devoted to professional development and career enhancement. A behind the scenes tour of Labatt Breweries followed, allowing delegates to learn about Labatts' brewing, packaging and warehousing operations. Friday's sessions included a lively panel discussion, a presentation on global supply chain management and an informative legal update for supply chain and transportation logisticians.

Proud new CITT-certified professionals received their graduation certificates at the Annual Awards Dinner on Friday, November 11. The CITT capitalized on this award-giving opportunity by inducting 14 members into the Quarter Century Club, and presenting a number of Academic Awards to members of the 2005 graduating class. Attendees enjoyed a delicious dinner and fantastic entertainment, courtesy of "The Jitterbugs."

What some of the conference delegates have said about the 2005 Annual Conference:

"The Annual CITT Conference provides a world class networking and learning opportunity. Expand your potential. Attend!"
- Wade Petrishen, CITT, Logistics Supervisor, AREVA/Cogema Resources, Saskatoon, SK

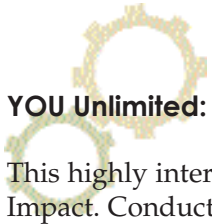
"I found the conference to be informative, and once again I felt I walked away with the skills to improve myself, my work and my future."
- Cheryl Starnes, CITT, Manager, Rail Fleet Operations, Canpotex Ltd., Saskatoon, SK

"The overall experience was great! It was really nice to see some old friends and resurrect some strong opportunities! The event is a tribute to our industry, and having a number of logistics professionals in one place is truly an achievement!"
- Chris Picco, Account Manager, Trans4 Logistics, Brampton, ON



Speakers (l to r): Lou Smyrlis, Editorial Director, Business Information Group's Transportation Group of Properties; David Newman, VP, Analyst, Transportation & Consumer Products, National Bank Financial; Douglas Harrison, CITT, President & CEO, Acklands-Grainger Inc.

The Sessions



YOU Unlimited: Enhancing Your Career Performance

This highly interactive and motivating workshop was delivered by Fiorella Callocchia, President of HR Impact. Conducted in no-nonsense fashion, this presentation taught some keys to career success, higher performance and how to achieve your very best.

The "YOU Unlimited" workshop was a solid re-enforcement of what should be done by every strong manager to make him or herself accountable for their failures and successes. If you fail to perform, you will not be rewarded. If you succeed, you should be rewarded, and this is a strong guideline of how you can justify that reward."

- George Beck, CITT, General Manager, Remco Forwarding, Brampton, ON

Influence of Capital Markets on the Supply Chain: Building the Better Business Model

This dynamic panel discussion was moderated by Lou Smyrlis, Editorial Director of Canadian Transportation & Logistics. High profile executives came together to share how their company's supply chain and transportation strategy has evolved in order to maximize shareholder returns.

Speakers included Douglas Harrison, President of Acklands-Grainger Inc.; Kevin Hendricks, Professor at the Richard Ivey School of Business; Peter Luit, President & CEO of Livingstone International Inc.; David Newman, Vice-President, Analyst, Transportation & Consumer Products for National Bank Financial and Michael Thomas, VP Logistics for Hbc. The focus was on identifying practical and effective strategies that managers from small to large scale operations can use to make a profitable difference.

"The diversity of this high quality/high energy panel was the highlight of the morning. Each member had different insights into just what the supply chain meant to their respective company. The presentations were factual, extremely interesting and at time quite humorous."

- Reg Wightman, CITT, Transportation Safety Investigator, Manitoba Safety & Government Services, Winnipeg, MB

Understanding Global Supply Chain Management to Maximize Customer Satisfaction

This session, delivered by Alan Taliaferro, President of KOM Internatioal, explained why a thorough understanding of global supply chain management is a key prerequisite for logistics providers to proactively drive the elaboration of stronger and more efficient supply chain links. Real case studies were used to present best practices being used in the field and explain how they could be implemented.

"No matter who you are employed by, know the business. Get out of the silo of departmentalization. If you want an efficient and effective supply chain, make sure everyone is connected. This speaker was extremely informative and entertaining."

- Don Connolly, CITT, Inventory/Logistics Analyst, Monsanto Canada, Winnipeg, MB

Legal Update for the Transportation Logistician

Patrick Moore, Legal Counsel and Prosecutor for the Ontario Ministry of Transportation updated delegates on recent changes to case law that all supply chain and transportation logisticians need to be aware of.

"The material was excellent. Transportation law continues to evolve and I realized just how long it has been since I read a legal update and reviewed cases that impact how we work. This was a sharp reminder that we must stay up-to-date."

- Martyn Ridley, CITT, Supply Side Manager, Kerry Bio-Science, Brantford, ON

Academic Award Winners



Robert A. Hains, CITT presents **Norman Monteiro**, CITT of Sarnia, ON with the Robert A. Hains Award for his achievement of the highest academic standing in *Logistics Decision Modelling*.



Gordon Bremner, CITT of the CTEF presents **Slawomir Koziak**, CITT of Mississauga, ON with the Charles D. Edsforth Memorial Award for his achievement of the highest academic standing in *Transportation Economics*.



Bill Burns of the CITA presents **Todd Strickler** of Georgetown, ON with the Charles Laferle Memorial Award for his achievement of the highest combined mark for both *Logistics Fundamentals Courses*.

The CITT wishes to congratulate the following award winners who were unable to attend this year's Annual Awards Dinner:

Margaret Gaus, CITT (Toronto, ON)
The Thomas J. McTague Memorial Award for achievement of the highest academic standing in *Integrated Logistics*.

Paul Ferguson, CITT (Plymouth, MN)
The J. Stuart Robertson Memorial Award for achievement of the highest academic standing in *Transportation Law*.

Carol Markiewich, CITT (Winnipeg, MB)
The James T. MacKenzie award is awarded for achievement of the *highest overall academic standing* in the graduating class.

The CITT proudly recognizes its 2005 Academic Award Winners.

CITT-Certified Professionals



Chair of the Board, Darren Christle, CITT congratulates **Theresa Bevacqua**, CITT for earning her CITT Designation.



Crystal Bourque, CITT displays her certificate after earning her CITT Designation.

*A Designation
With
Distinction!*



Chair of the Board, Darren Christle, CITT congratulates **Janet Dadson**, CITT for earning her CITT Designation.



Chair of the Board, Darren Christle, CITT congratulates **P. Erik Mathisen**, CITT for earning his CITT Designation.



Chair of the Board, Darren Christle, CITT congratulates **Theodora Alice Bran**, CITT for earning her CITT Designation.

CITT-Certified Professionals



Chair of the Board, Darren Christle, CITT congratulates **Michelle Lee Howard, CITT** for earning her CITT Designation.



Chair of the Board, Darren Christle, CITT congratulates **Lisa C. Mitchell, CITT** for earning her CITT Designation.



Chair of the Board, Darren Christle, CITT congratulates **Norman Monteiro, CITT** for earning his CITT Designation.



Yiwen (David) Li, CITT displays his certificate after earning his CITT Designation.

CITT-Certified Professionals



Chair of the Board, Darren Christle, CITT congratulates **Teresa Edwards**, CITT for earning her CITT Designation.



Chair of the Board, Darren Christle, CITT congratulates **Shirley Smythe**, CITT for earning her CITT Designation.



Luca Torresan, CITT displays his certificate that highlights his achievement in gaining the CITT Designation.



Chair of the Board, Darren Christle, CITT congratulates **Richard Zancai**, CITT for earning his CITT Designation.

Quarter Century Club Inductees



Wes Ebbs, CITT is congratulated by Chair Darren Christle, CITT.



Mike Kean, CITT proudly displays his certificate.



Frederick Brown, CITT is congratulated by Chair Darren Christle, CITT.

Members from the graduating class of 1980 who were inducted into the Quarter Century Club this year but unable to attend the Annual Awards Dinner:

David Bartley, CITT; Wayne Belway, CITT; Reg Cliche, CITT; R.S. Coles, CITT; Judith Cook, CITT; Serge Faucher, CITT; Cam Gordon, CITT; Larry Masich, CITT; Gary Smith, CITT; George Tannahill, CITT; Terry Williston, CITT.

Outgoing Members of the Board



Chair of the Board, Darren Christle, CITT is presented with a certificate and gift by incoming Chair, Tony Sabino, CITT.



Incoming Chair, Tony Sabino, CITT, presents Charles Gambin, CITT with a Certificate of Appreciation.

2005-2006 Chair of the Board

Tony J. Sabino, CITT

The CITT is proud to welcome Tony Sabino, CITT, as the new Chair of the Board for 2005-2006. Mr. Sabino was elected at the 47th Annual General Meeting held in London, Ontario on November 12, 2005. Tony is Manager, Fleet & Operational Assets & Major Projects at Canada Post Corporation in Ottawa. His extensive experience includes development and project management of On Board Computer Technology for delivery vehicles; Hybrid Electric Vehicles which reduce emissions and fuel consumption, in addition to numerous other environmentally focused initiatives. Tony succeeds Darren Christle, CITT, Director of Transportation Safety and Regulation for the government of Manitoba.



Tony's introduction to the supply chain and transportation logistics industry was as a warehouseman at a courier company in Toronto. Working the afternoon shift afforded Tony the opportunity to earn a living while learning the necessary skills through study. Tony admits that in those days, logistics was not a career but a job and a means of providing for himself. Tony became a driver and a lead hand, and he began to appreciate the planning and strategic side of the business.

Tony quickly realized his passion for logistics and saw the potential to make the transition from "job" to a career. During his career, Tony's perseverance has given him fluency in the many "twists and turns" in supply chain and transportation logistics. Over the last 25 years, the logistics function has moved from the shipping office to the executive office. Tony asserts that "if you look at the truly successful companies in North America in the last quarter century (the same holds true around the globe) you will find companies that have elevated "logistics" as one of the key components of their business processes, in many cases building their core business around the logistics function. In turn, those responsible for the logistics function have been rewarded with increased representation at the corporate board table." Tony recognizes that as more and more companies realize the benefits of having a logistics professional at the senior management level, opportunities will continue to grow for those who have advanced logistical training such as the CITT Designation.

"It is that power of collective knowledge and experience that an employer receives when hiring a CITT-certified professional member."

The most important development in his career was the completion of the CITT Program of Study which earned Tony the CITT designation. Within this fast-paced industry, becoming a CITT-certified professional opened doors. As a courier driver taking Distribution 1 some 20 years ago, he could never have imagined the benefits he would gain from taking the CITT Program of Study. Tony stands behind his belief that the designation gets you in the door, and the knowledge obtained through the curriculum, combined with a great network of CITT-certified professionals in all facets of the industry, allows one to perform beyond employer expectation.

Tony is a true advocate for professional development and innovation. He feels "the importance of continued education cannot be emphasized enough. To succeed you must grow. It's that simple! The pace of change, growth and evolution in the supply chain industry and markets they serve, demands that the supply chain professional maintain his/her knowledge base and continue to network or risk being surpassed by the competition. Today's logistics professional needs to seek the training and education that will enable them to become tomorrow's leaders and innovators."

Tony considers himself fortunate and very proud to be involved with an organization with a rich history and so many devoted members. CITT members are involved in every mode of transportation and at all levels of the supply chain that keeps this country supplied with all it needs. "In my experience, I have never been faced with an issue or question that I could not obtain an answer for, thanks to the network of CITT members. It is that power of collective knowledge and experience that an employer receives when hiring a CITT-certified professional member".

*Join us in Saint John,
New Brunswick
for the 2006 Annual Conference
November 8-11, 2006*



CITT

10 King Street East, Suite 400, Toronto, ON M5C 1C3

Phone: 416-363-5696 Fax: 416-363-5698

Email: info@citt.ca Website: www.citt.ca